

Job Purpose

Selling Computer Aided Design (CAD), Computer Aided Engineering (CAE) and Project Lifecycle Management (PLM) software throughout USA. Selling and coordinating post sale installation, training and implementation services.

Job Duties / Responsibilities

- * Develops and executes sales strategies for target industries and company types
- * Makes daily phone calls and email contact with new and existing contacts
- * Coordinates product demonstrations with software technicians
- * Documents and reports sales activities using a Customer Relationship Management application, ACT.
- * Develops and executes sales and marketing campaigns
- * Maintains relation with existing accounts
- * Prepares quotations and reviews new orders

Experience/Skills/Qualifications

- * Two years experience in selling software and related support services
- * Experienced with Computer Aided Design applications a plus
- * Good communication, customer relations and projects acquisition skills
- * Experienced with all MS Products

Contact us

Please contact us by sending your application to ececonfirm@ecedesign.com.

Please visit us at <http://www.ecedesign.com/>.